

## **Resource Mobilization Manager**

The Africa Early Childhood Network (AfECN) serves as a platform to champion excellence and collaboration in protecting children's rights, influence policy and practice, strengthen partnerships, and share experiences and knowledge in ECD on the African continent. The network brings together civil society organizations, academia, and the private sector at national and regional levels. AfECN works through five core programmes to guide collaborative partnership efforts towards the achievement of improved child outcomes for all children in Sub Saharan Africa: Advocacy, Strengthened Partnerships, Knowledge Generation, Improved Practice, and Leadership Development.

**Job Summary:** Reporting to the Executive Director, the Resource Mobilization Consultant (RMC) will be responsible for the development and capacity building to support implementation of AfECN's fundraising strategy. The RMC will support establishment of systems to support overall coordination, planning, development, and management of a public and private sector fundraising strategy to mobilize resources and support accountability and transparent reporting.

## **Key Expected Results**

- Develop AfECN's resource mobilization strategy in consultation with AfECN key stakeholders.
- Provide guidance and direction to support planning, research, and analysis of fundraising, and realize
  the shift from project- to programme-level fundraising for all donors (governments, global partners as
  well as individuals and corporations).
- Identify training requirements and support capacity building of AfECN's resource mobilization team for fundraising activities.
- Establish a mechanism to support monitoring of strategy compliance in relation to the workplans, budgets, financial policies, and procedures.
- In collaboration with the communications team, engage in organizational brand building including development of collateral materials to support fundraising efforts.
- Develop a database of potential donors.

## **Qualifications of Successful Candidate**

- Post graduate degree in related fields and eight years of professional work experience at international level with progressively increasing responsibilities in fundraising or marketing; of which four years should be at a management level with international exposure.
- Excellent leadership, management, and teambuilding skills.
- Understanding of corporate social responsibility as an asset and proven skills in information, communication, networking, advocacy, and ability to relate to mass media.
- Proven ability to effectively manage relationships with private sector and other potential donors.
- Current knowledge of development issues, strategies, as well as programming policies and procedures in international development cooperation.

If interested and you meet the desired qualifications, please submit your cover letter, Curriculum Vitae (CV), testimonials, copies of academic transcripts as a single PDF document to <a href="mailto:careers@afecn.org">careers@afecn.org</a> under the subject 'Application for Resource Mobilization Consultant' by 20th June 2024. Only successful candidates will be contacted.